

Letter from Brian Smith on Celebrating 17 Years October 3, 2017

This year, Signature Control Systems celebrates 17 years of service to you, our valued business partners, friends and colleagues.

We set off in the year 2000 with a mission to provide you superior and innovative irrigation solutions that make a difference in your world. The premise was simple: provide new and existing customers smarter, more functional choices at affordable prices.

Reflecting on these past 17 years, it is humbling to know that we have helped thousands of our business partners save billions of gallons of water. From Dubai to Denver, Costa Rica to California, Seoul to South Africa and France to Florida our products and technologies have indeed made a difference.

Signature's vertical integration means that these successes do not come from one product or solution, but rather a full suite of tools and technologies. In fact, here are 17 Signature Product Categories in 2017 that provide you choice, strategy, and innovation at affordable prices:

1. Spray heads
2. Micro-irrigation
3. Valves
4. Intelligent irrigation controllers
5. Golf rotors and internals
6. Cloud-based software solutions
7. Nozzles
8. Auto-shut off spray heads
9. Rotors
10. Quick coupling valves
11. Weather data and control
12. Real-time ET data
13. Analytical software
14. Battery powered controllers
15. Valve actuators
16. Internet-of-Things (Smart Yard Products & Accessories)
17. Residential Wi-Fi and Ethernet controllers

Signature is eager for our next 17 years. Our Research & Development team has designed a number of products that promise to disrupt the irrigation world and create even more choice and impact for you. We're excited to launch these products in the coming months.

But in the meantime, we simply want to say thank you for being a business partner and friend of Signature. You make our mission possible and we are grateful for your trust.

If I can be of service to you, please email at brian.smith@scsmail.com or call at (949) 580-3640.

In Service,



Brian J. Smith
CEO/Founder
Signature Control Systems